**NAME………………………………………………………………..……STREAM………**

**S.2 ENTREPRENEURSHIP EDUCATION**

**END OF CYCLE, TERM III, 2023**

**TIME : 1 HOUR 30 MINUTES**

***INSTRUCTIONS:***

**Attempt all questions.**

1. Your entrepreneurship class has been granted an opportunity to start baking and selling snacks in school. Treasure one of the members of the class has advised you to apply e- technology when carrying out business activities.
2. As an entrepreneurship student, raise the benefits which your project is going to enjoy as a result of applying e-technology.
3. ………………………………………………………………………………………
4. ………………………………………………………………………………………
5. ………………………………………………………………………………………
6. ………………………………………………………………………………………
7. ………………………………………………………………………………………

(b) Inform the members any 5 ways through which the business can raise finance

(i) ………………………………………………………………………………………

(ii) ………………………………………………………………………………………

(iii) ………………………………………………………………………………………

(iv) ………………………………………………………………………………………

(v) ………………………………………………………………………………………

2. Uganda is a land of entrepreneurs but most of the businesses collapse before even celebrating the first birthday. State any 5 common management mistakes which lead to business failure.

(i) ………………………………………………………………………………………

(ii) ……………………………………………………………………………………….

(iii) ………………………………………………………………………………………

(iv) ………………………………………………………………………………………

(v) ………………………………………………………………………………………

(b) What are the indicators of a failing business?

(i) ………………………………………………………………………………………

(ii) ……………………………………………………………………………………….

(iii) ………………………………………………………………………………………

(iv) ………………………………………………………………………………………

(v) ………………………………………………………………………………………

3. Recently Tendo an entrepreneur in Buddo got a business idea of setting up a poultry farm and he later turned into a real business opportunity by setting up two poultry farms

(a) As an entrepreneurship student, inform Tendo any five possible sources of business ideas.

1. …………………………………………………………………………………
2. …………………………………………………………………………………
3. …………………………………………………………………………………
4. ………………………………………………………………………………………
5. ………………………………………………………………………………………

(b) State any five possible indicators that show that Tendo’s idea of setting up a poultry farm is a good business opportunity.

1. …………………………………………………………………………………
2. …………………………………………………………………………………
3. …………………………………………………………………………………
4. ………………………………………………………………………………………
5. ………………………………………………………………………………………

4. Mr. Kamukama started a business dealing in production of detergents which are in form of bar soap, liquid soap and powered soap.

(a) State any fie advantages Mr. Kamukama will enjoy as a result of producing and selling variety of detergents.

1. ……………………………………………………………………………………..
2. ……………………………………………………………………………………..
3. ………………………………………………………………………………………
4. ………………………………………………………………………………………
5. ………………………………………………………………………………………

(b) What benefits will Mr. Kamukama enjoy as a result of operating a registered business?

1. ……………………………………………………………………………………….
2. ………………………………………………………………………………………
3. ………………………………………………………………………………………
4. ………………………………………………………………………………………

(c) State any five factors Mr. Kamukamu will consider before selecting raw materials.

1. ……………………………………………………………………………………..
2. ……………………………………………………………………………………..
3. ………………………………………………………………………………………
4. ………………………………………………………………………………………
5. ………………………………………………………………………………………

(d) Assist Mr. Kamukamu to prepare an inquiry to be sent to one of his suppliers of packaging materials.

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